

The Power Projects Group





Is your project off the beaten path?

Is your power project way off the grid, in the middle of nowhere, at the back of beyond? Or is it in an urban environment with its own special requirements? Whether it's emergency or prime power, cogeneration or a peak-shaving application, complex situations call for expert project capabilities. Do any of these sound like your challenge?

- Difficult environments, e.g., remote oil and gas drilling sites, telecom towers or mining operations in rural areas.
- Demanding performance requirements that off-the-shelf products simply cannot meet.
- Complex requirements for system design, integration, project management or service and support.
- Rapid deployment schedules, multiple locations or larger-scale temporary power solutions.
- The need for a single point of contact for customer service across multiple regions or countries.



Specialized expertise, global capabilities, total solutions

The Power Projects Group of Cummins Power Generation can handle your most complex requirements, from initial site planning through operation and maintenance. We are a total solutions provider, with a single point of contact for seamless global support.

We draw on Cummins people with specialized expertise to form an elite team that becomes your partner. We work with industry-specific consulting firms and local distributors in over 190 countries as needed. Whether it's a unique design, a custom application, centralized support or a turnkey operation, the Power Projects Group can deliver it with the reliability you expect from Cummins Power Generation.

Services before, during and after the installation



Civil engineering/site surveys

The Power Projects Group can undertake site surveys and related civil engineering work that may be required for feasibility studies and the preparation of a site for a power generation facility.



System design and engineering

A dedicated team of mechanical and electrical engineers supports the system design and engineering work involved in delivering a solution. That could be a unique design to meet special requirements, or a modular system with planned opportunities for growth. It could include pre-integrated generator sets with proven reliability, including rental units for special requirements.



Project management

Each project, large or small, is assigned a dedicated project manager who coordinates Cummins and partner resources to ensure successful progress toward project completion.





Construction, installation and commissioning

We can manage construction, procurement, delivery and installation of equipment. And as a global manufacturer, we can adjust production schedules to get your system up and running faster.



Documentation and training

Cummins Power Generation will define and deliver the training needed to support your system. That can include hands-on or classroom training at our location or yours, or computer-based courses. It also means different technical manuals designed for operators and for repair technicians.



Operation and maintenance

If your plan calls for it, we can take full responsibility for the operation and maintenance of your equipment, in a single location or multiple countries. With decades of experience, we can take care of both scheduled service and emergency repairs.



Global parts and service

Cummins has 79 factories, 19 technical centers, 20 parts distribution centers and 130 distributors in more than 190 countries. Your location is never far from certified service technicians and an inventory of spare parts for all Cummins products.



Financing options

The Power Projects Group can assist you in determining financing arrangements that consider your cash flow and asset management needs.



Rental power

Dependable, cost-effective rental power units are available to meet your power needs, whether short-term or long-term, for projects from 35 kW to 100 MW. Our team can provide a complete turnkey system and 24/7 support. We can even operate it for you.



Bringing global resources to bear on your needs

As part of Cummins Power Generation, the Power Projects Group brings together the best ideas, the latest technologies and the greatest expertise from across the company and around the world. We take advantage of Cummins leadership in innovative green technologies, vertical integration and Six Sigma efficiency, as well as global production and support. The result is a world-class partner to help you fulfill your mission.

For more information, visit www.cumminspower.com

About Cummins Power Generation

Cummins Power Generation, a subsidiary of Cummins Inc. (NYSE: CMI), is a global leader dedicated to increasing the availability and reliability of electric power around the world.



**The tougher your power needs,
the easier the choice**

The Power Projects Group
of Cummins Power Generation



For a personal consultation, contact us today.

Our energy working for you.™

Distributed Energy Solutions

Green Innovations, Energy Savings



From the Power Projects Group

Customers of the Energy Solutions Business (ESB) of Cummins Power Generation engage in a wide range of activities. They may grow greenhouse vegetables, educate university students or run a museum. But they are usually not in the power business, and they often don't have electrical or mechanical engineers on staff. So when we go to work for your organization, we take a holistic approach to developing a solution that goes well beyond just providing a generator set.

A tradition of providing innovative, efficient energy solutions

Your safe, quality solution involves energy-saving, cost-reducing and environment-preserving power systems that often deliver both heat and electrical power.

We start by listening to you and understanding your needs. We can help with civil engineering work, system design and cost projections. We can manage the installation and commissioning of equipment and provide operational, technical and maintenance support. In short, helping you fulfill your mission becomes our mission.

Our energy working for you.™





1. Project engineering



2. Construction



3. Operation and maintenance

An ESB project often has three phases

1. Business development and project engineering

- Equipment and operation and maintenance (O&M) proposal
- Capability statements
- Plant layout, mechanical and electrical design
- Emissions/noise studies
- Permitting
- Interface with existing client systems

2. Project implementation and project installation

- Civil works
- Site project management
- Risk assessment
- Contractor management
- Grid electrical interconnection
- Commissioning and final testing

3. Site operation, maintenance and aftermarket support

- O&M contract
- Site performance guarantees
- Site operation and maintenance
- Contractor management
- Health and safety plan
- Hazards analysis and management

For more information, visit www.cumminspower.com/en/solutions/energysolutions.

About Cummins Power Generation

Cummins Power Generation, a subsidiary of Cummins Inc. (NYSE: CMI), is a leader dedicated to increasing the availability and reliability of electric power around the world. Our goal is providing total energy solutions combining reliable, efficient power, innovative green technologies, and responsive, high-quality technical support.



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Mission-Critical Power

Innovations for Data Centers



From the Power Projects Group

Rely on the Power Projects Group for dependable emergency power for your data center project. With years of data center experience around the globe, we can assist with every phase of your project, including design, installation, operation and maintenance. We have the experience to deliver an integrated turnkey solution for multiple sites in different countries.

Cummins Power Projects Group starts by listening carefully to understand your needs, then we work to earn your trust as a responsive, reliable partner with:

- Fully integrated power systems that provide an entire network capability
- Total power solution system design
- Engineering, installation and commissioning support
- Facility construction
- Dedicated project management staff
- Global PowerCare service with centralized Cummins management

Our energy working for you.™



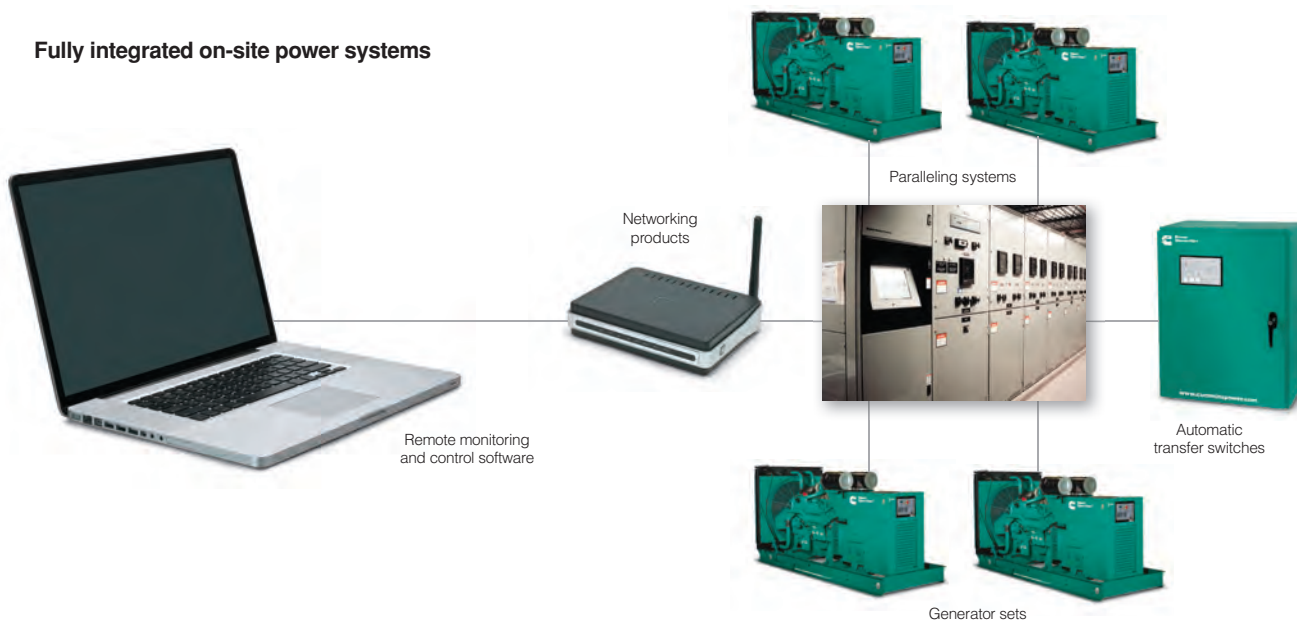


Cummins total project responsibility. Serving customers, consulting engineers and general contractors from greenfield to handover, the Power Projects Group takes total project responsibility for data centers.

Innovative, reliable solutions for data center power

Many of our customers are looking for a total product and project solution that assures on-site power system reliability. Cummins Power Generation provides fully integrated products with a global reach for sales, service and system support. The Power Projects Group provides expert project management capabilities from system design through construction to operation and maintenance.

Fully integrated on-site power systems



The tougher your power needs, the easier the choice

Contact us to discuss an innovative power solution for your data center project by visiting www.cumminspower.com

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Telecom Power Solutions

Global Partnership, Local Support



From the Power Projects Group

The Power Projects Group has significant experience partnering with telecom customers on network build-outs around the world. We are uniquely qualified to help you achieve your objectives based on our global network of experts and manufacturing locations, our knowledge of the telecom industry, and our ability to meet and exceed customer expectations when it comes to:

- Pre-integrated power systems
- System design and engineering
- Project management
- Installation and commissioning
- Training
- Remote monitoring
- Service and support

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Standby or prime power for cell towers in urban or remote areas.



Power for switching facilities as well as for air conditioning, lighting and other building support functions.

Turnkey solutions for cell towers or switching stations

As a leader in power generation, we design and build diesel, natural gas or LP gas generator sets from 5–3300 kVA, as well as transfer switches and digital controls, for standby or prime applications around the world.

The tougher your power needs, the easier the choice

Consumers today expect more all the time from their mobile, landline, Internet and broadband networks. In addition, cell towers, switching facilities and data centers need failsafe sources of power.

All systems for telecom applications from Cummins Power Generation deliver highly efficient, reliable and economical power, day in, day out, in large urban areas and remote corners of the world.

For more information on the innovative telecom solutions from the Power Projects Group, visit www.cumminspower.com/powerprojects

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Rental Power

On Site, on Demand, on Time.™



From the Power Projects Group

Wherever you are

Anywhere in your world, the power is always on. Cummins Power Generation has installed power plants as large as 170 MW and will respond quickly to your need for temporary power.

Dedicated to serving our customers

Cummins Power Generation is dedicated to providing solutions and meeting customer needs better than anyone else. We start by understanding your application and particular power needs. Then we design a total and tailored solution package, including product specifications, accessories, delivery and start-up. In addition, we keep the equipment performing with factory-trained and certified technicians and fully stocked parts and service vehicles. They are part of our 24/7 commitment to service and support.

Our energy working for you.™





Whatever your business

You can depend upon Cummins Power Generation to provide rental power solutions that will meet a full spectrum of needs in many different business segments.

- Commercial
- Manufacturing
- Construction
- Telecommunications
- Data centers
- Mining
- Entertainment
- Oil and gas
- Government
- Retail services
- Health care
- Media
- Hotels and leisure
- Utilities
- Institutional
- Infrastructure
- Ports and airports

Designed for rental applications

A wide range of pre-integrated, sound-attenuated, skidmounted and containerized rental projects power systems are available for projects from 35 kW to 100 MW. Systems include engines, generators, monitoring controls, automatic transfer switches and switchgear equipment. Other equipment and accessories are available.

- Load banks
- Fuel tanks
- Transformers
- Distribution panels
- Power cables

The tougher your power needs, the easier the choice

From prime power for a remote gold mine, to backup power for scheduled maintenance, to standby/peaking power for a large city utility, to temporary power for a special event, to emergency power after a natural disaster — Cummins Power Generation has the solution wherever, whenever and however you need it.

For more information, visit www.cumminspower.com/en/solutions/rental

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Advanced Medium Mobile Power Sources (AMMPS) The Future of Power in the Field



From the Power Projects Group

The Cummins legacy of partnering with the U.S. government dates back to World War II, when the Allied forces relied on Onan-brand power generation equipment. Today, Cummins Power Generation continues its focus on understanding your needs to deliver optimized power solutions in the field.

For over 87 years, the Cummins Power Generation/Onan brand has stood for innovation, service and dependability. We look forward to working with you to continue this legacy. Our AMMPS product will be supplying a significant amount of the Department of Defense's (DOD) mobile power requirements.

Our energy working for you.™



**Power
Generation**

The Cummins Power Generation/Onan advantage

Technology leader

- A full line of generator sets (2.5 kW to 2.5 MW) and transfer switch products
- Low-risk solutions for a wide range of applications

24/7 worldwide service

- Over 4,500 service locations around the globe
- Distributor-supported commissioning and maintenance services
- Critical parts inventory at all distributor locations
- Detailed engineering documentation available for all products

Why AMMPS?

- Significant operational benefits for all Military Services
- Reduces logistics footprint (fuel and maintenance)
- Provides higher system reliability
- Improves unit mobility and transportability
- Lighter weight than TQG
- Significant operations and maintenance (O&M) cost savings
- Replaces aged MIL-STD and aging TQG fleet of 5–60 kW generator sets
- U.S. EPA air pollution regulations-compliant engines

TQG vs. AMMPS

- Smaller, lighter, more fuel-efficient power in the field
- 21% improvement in fuel consumption

	5/60	5/400	10/60	10/400	15/60	15/400	30/60	30/400	60/60	60/400
SIZE: TQG (l x w x h")	50-32-36		62-32-36		69-36-54		80-36-54		87-36-58	
SIZE: AMMPS	45-32-36		55-32-36		65-36-53		75-36-53		82-36-53	
WEIGHT: TQG (lbs)	888	911	1182	1220	2124	2238	3006	3015	4063	4153
WEIGHT: AMMPS	784	787	1085	1100	1492	1513	2068	2174	2932	3112
FUEL: TQG @ prof. (60 Hz, DL-2, gal/hr)	.46		.74		1.22		1.83		3.28	
FUEL: AMMPS (60 Hz, DL-2, gal/hr)	.34		.55		.77		1.59		3.01	

Critical military features

- Multi-fuel (JP-8, JP-4, DF-1, DF-2, DF-A)
- Operate at all environmental extremes
- Excellent power quality
- High reliability
- Battlefield mobility
- Ruggedized
- 24 Volt
- Nuclear, biological and chemical contamination survivability
- Enhanced battlefield survivability
- Low infrared signature
- Low noise signature
- Ability to withstand high-altitude
- electromagnetic pulse
- Electromagnetic compatibility to MIL-STD 461
- Rated power at altitude
- Organically supported

For more information, contact:

Bob Lewis, AMMPS Program Manager
 Cummins Power Generation Americas
 Phone: (763) 574-5837
 Fax: (763) 586-3096
 Email: bob.lewis@cummins.com



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The PowerCare Program

One Source for Complete Protection



From the Power Projects Group

No matter where your sites and generators are located, Cummins Power Generation has experienced, certified technicians on staff to take care of your systems. If you have a large generator fleet to manage and uptime is critical, rely on the PowerCare Program from Cummins Power Generation.

PowerCare provides high-quality and consistently performed generator fleet maintenance, along with nationwide 24/7 emergency support. You get a dedicated account manager, a single point of contact for customer service and fleet management, forecasting and maintenance budgeting, maintenance history, repair approvals, invoices and billing history.

You also get proactive maintenance management and a consistent program for your entire fleet performed by factory-certified technicians. Translation: world-class service quality, reduced administrative burden and reduced risk.

Our energy working for you.™



**Power
Generation**



Support infrastructure

- National account customer service and technical support team
- Direct corporate relationship, with common national pricing and legal terms
- Centralized billing and reporting
- 155 full-service branch locations in North America
- Professional facilities, tools, software, equipment and parts
- 24/7 Emergency Response system, including on-call technicians at every branch and a national rental genset fleet
- Capabilities and network to support global generator fleets

Support capabilities

- Factory-trained, certified and highly experienced technicians
- Skill and experience to maintain all makes and models
- Factory-developed preventive maintenance recommendations, based upon 80 years of experience designing, manufacturing and servicing generators and sub-components (engines, alternators, electronics, parts, etc.)

Increased reliability

Our factory-approved maintenance methods are proven to increase uptime and reduce unplanned failures. By using only thoroughly trained technicians, we ensure that maintenance tasks are performed correctly and that potential failure points are identified before a problem occurs.

Low risk

When you partner with Cummins' PowerCare you can rest assured knowing that your facilities are in the best hands possible. Only the best equipment, parts and technicians will be used, and all tasks will be completed. You will have visibility nationally and locally. And you will have a single point of escalation right at the factory.

PowerCare programmed maintenance delivers confidence everywhere you do business. The more locations you have, the greater the value. Contact us today and find out more: web: www.cumminspowercare.com, Phone: (763) 528-7190, or Email: powercare@cummins.com.



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**North America**

1400 73rd Ave. NE
Minneapolis, MN 55432
USA
Phone 1 763 574 5000
Fax 1 763 574 5298

Asia Pacific

10 Toh Guan Road, #07-01,
TT International Tradepark
Singapore 608838
Phone 65 6417 2388
Fax 65 6417 2399

Brazil

Rua Jati, 310, Cumbica
Guarulhos, SP 07180-900
Brazil
Phone 55 11 2186 4195
Fax 55 11 2186 4729

China

8 Wanyuan Street, Beijing Economic
and Technological Dev. Area
Beijing 100176
P.R. China
Phone 86 10 6788 2258
Fax 86 10 6788 2285

Europe, CIS, Middle East and Africa

Manston Park Columbus Ave.
Manston Ramsgate, Kent CT 12 5BF
United Kingdom
Phone 44 1843 255000
Fax 44 1843 255902

India

35A/1/2, Erandawana,
Pune 411 038
India
Phone 91 020 6602 7525
Fax 91 020 6602 8090

Latin America

3350 SW 148th Ave., Suite 205
Miramar, FL 33027
USA
Phone 1 954 431 5511
Fax 1 954 433 5797

Mexico

Eje 122 No. 200 Zona Industrial
San Luis Potosí, S.L.P. 78395
Mexico
Phone 52 444 870 6700
Fax 52 444 824 0082

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