



ACREW **Imm**
CREW LOUNGE

MONACO YACHT SHOW

La Rascasse, Monaco
26TH - 28TH September
2018





ACREW & IMM Crew Lounge

During this year's Monaco Yacht Show, ACREW will once again host its immensely popular Crew Lounge at La Rascasse. ACREW is very pleased to welcome IMM, International Marine Management, as the title sponsor. Together ACREW and IMM provide a professional Lounge with a friendly, relaxed atmosphere.

The ACREW & IMM Crew Lounge will be a central meeting point for Captains, Crew and Business Professionals during the Monaco Yacht Show. Captains and Crew are invited to La Rascasse to enjoy complimentary food and beverages, good wifi, a place to relax and connect with fellow Crew or to pick up a free grab-and-go lunchbag.

A selection of top superyacht businesses will be running social events and seminars together with ACREW. The programme of activities delivers valuable learning for all professionals onboard and onshore.

Step away from the hubbub of the Show in to our Caribbean styled haven. In recognition of the important role the Caribbean plays in Superyachting, the ACREW & IMM Crew Lounge will celebrate Yachting in the Caribbean. Open from 9.30am – 5pm on 26th – 28th September, the ACREW & IMM Crew Lounge will be a hotspot during the show. Everyone is welcome to kick off the show on Wednesday 26th September at the annual SXM Crew Party – from 8pm until late at La Rascasse.

THE ACREW TEAM



ACREW
Abi McGrath



ACREW
Onno Ebbens



ACREW
Paul Evans



ACREW
Arnold Venki



ACREW
Warren Parry



ACREW
Izzy Richardson



ACREW
Corinna Blanke

EVENT SCHEDULE

DAY 1 – WEDNESDAY 26th SEPTEMBER

- 09:30 - 11:00** Hot Tea Discovery and Juice Bar
Partner: T-Collection, SUKO
- 11:00 - 12:30** Round Table: The State of Connectivity in 2018 and the increasing threat of Cyber Attack
Partner: Inmarsat
- 11:30 - 14:00** Crew Lunches
Partners: Heinen & Hopman, Holland Marine Lifts, Angels Bespoke Events, I.S.Y.L., Italian Super Yacht Life
- 12:00 - 14:00** Wheel of Fortune
Partner: ISS GMT
- 12:00 - 14:00** Lunch: Fiesta Tarragonna
Partner: Port Tarraco, PTW Shipyard - Melita Marine Group
- 14:00 - 16:00** SEMINAR: Women in Leadership
Partner: The Crew Academy
- 16:00 - 17:00** Puerto Banús Cocktail
Partner: Puerto Banús
- 20:00 - late** SXM Crew Party

EVENT SCHEDULE

DAY 2 – THURSDAY 27th SEPTEMBER

- 09:30 - 11:00** Hot Tea Discovery and Juice Bar
Partner: T-Collection, SUKO
- 11:30 - 14:00** Crew Lunches
Partners: Heinen & Hopman, Holland Marine Lifts, Angels Bespoke Events, I.S.Y.L., Italian Super Yacht Life
- 12:00 - 14:00** Wheel of Fortune
Partner: ISS GMT
- 12:00 - 14:00** LUNCH: Back to the islands
Partner: The Islander
- 14:00 - 16:30** SEMINAR: The Caribbean in 2018; A spotlight focus on St. Maarten and US Virgin Islands
Partners: IGY Marinas & YCPDP
- 15:00 - 17:00** AYSS MonacoNet
Partner: AYSS

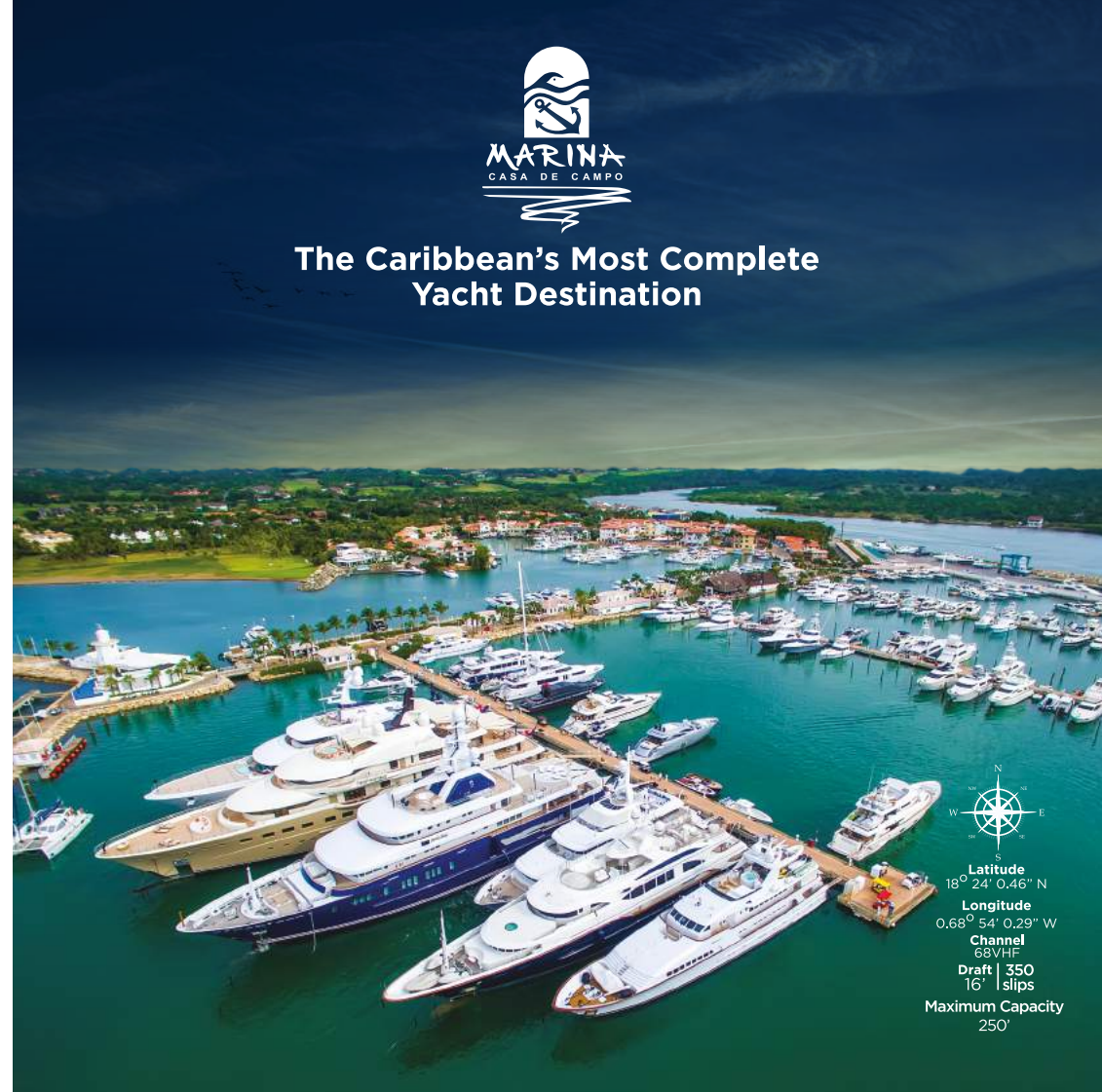
EVENT SCHEDULE


DAY 3 – FRIDAY 28th SEPTEMBER

- 09:30 - 11:00** Hot Tea Discovery and Juice Bar
Partner: T-Collection, SUKO
- 10:00 - 12:00** Does Green Superyacht Technology Make Sense to Owners?
Partner: DNV GL
- 11:30 - 14:00** Crew Lunches
Partners: Heinen & Hopman, Holland Marine Lifts, Angels Bespoke Events, I.S.Y.L., Italian Super Yacht Life
- 12:00 - 14:00** Wheel of Fortune
Partner: ISS GMT
- 12:00 - 14:00** LUNCH: Guide me to Lunch
Partner: Superyacht Services Guide
- 14:00 - 16:30** SEMINAR: The Future of Superyacht Facilities
Partner: IGY Marinas
- 17:00 - 19:00** FRIDAY FINALE
Partner: ACREW & TINO Stone



The Caribbean's Most Complete Yacht Destination




Latitude
 18° 24' 0.46" N
Longitude
 0.68° 54' 0.29" W
Channel
 68VHF
Draft | 350
 16' slips
Maximum Capacity
 250'

Join us at:



Monaco Yacht Show

September 26th - 29th, From 9:30am to 17:00pm
La Rascasse Quai Antoine 1er Principality of Monaco

FLIBS
October 31st - November 4th
American Pavilion

ACYS
December 4th - 10th

MYS
February 14th - 18th, 2019
Biscayne Bay

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CREW ACTIVITIES & FESTIVITIES

20:00 - LATE WEDNESDAY 26th SEPTEMBER

SXM CREW PARTY

On Wednesday 26th September from 8pm ACREW opens the doors to the "SXM Crew Party" at La Rascasse, Monaco. Together captains, crew and the yachting world will recreate St. Maarten in the heart of Monaco! ACREW will bring Soggy Dollar to La Rascasse with DJ Bossman joining DJ Dani L Mebius to spin for the crowd. With special thanks to, St. Maarten Marine Trades Association, St. Maarten Tourism Board, Princess Juliana Airport, Port St. Maarten and St. Maarten Chamber of Commerce, for supporting this special night.



12:00 - 14:00 WEDNESDAY 26th SEPTEMBER - FRIDAY 28th SEPTEMBER

CREW LUNCH

Pick up your complimentary daily lunch bag from the ACREW & IMM Crew Lounge at La Rascasse. A selection of sandwiches and wraps available for your whole crew. Vegan and vegetarian options are both available. Enjoy with it a sample of rum provided by House of Taste to get you and your crew into the Caribbean spirit. Every day the menu changes.



12:00 - 14:00 WEDNESDAY 26th SEPTEMBER - FRIDAY 28th SEPTEMBER

WHEEL OF FORTUNE

Crew can win prizes at lunchtime by spinning the Wheel of Fortune from ISS GMT Global Marine Travel and ACREW. There are a host of prizes for lucky crew. Every crew member gets the chance to spin the wheel every day so make sure you come down to La Rascasse and get spinning!

Prizes can range from Sonos Play smart speakers from Speedcast, a complete Interior Course or Interior Excellence course with The Crew Academy, prosecco and much more.



CREW ACTIVITIES & FESTIVITIES

10:30 - 17:00 WEDNESDAY 26th SEPTEMBER - FRIDAY 28th SEPTEMBER

NO.12 WINES & HR CREW VIP AREA

This year, Captains and Crew are invited down to the HR CREW VIP Area inside our ACREW & IMM Crew Lounge. The VIP area includes the No.12 Fine Wines Bar who is arranging a tropical cocktail menu for all the crew. You'll be treated to three different frozen cocktails; Piña, Fresa or Mango Colada's. They also have a fabulous selection of wine & spirit tasters for you to try. Have you ever sat on something made out of lava? Well, this is your chance! MC Interieurs are arranging our unique outdoor furniture for the area.



09:30 - 16:30 WEDNESDAY 26th SEPTEMBER - FRIDAY 28th SEPTEMBER

TROPICAL & REVITALIZE ZONE

The team of Roni Fleurs are creating something special for the lounge this year. Keep an eye out for their tropical zone where they will be showcasing their creative designs of Caribbean flowers, the flower arch at the entrance and take a photo with your friends in front of our social media flower wall made by their creative team. Use #acrewlife & #ronifloraldesign



17:00 - 19:00 FRIDAY 28th SEPTEMBER

FRIDAY FINALE

Drinks and Canapés with ACREW & TINO Stone

Please join us to toast the end of the ACREW & IMM Crew Lounge at La Rascasse. Courtesy of TINO Stone, you are invited for drinks and nibbles on the Garden Terrace of La Rascasse. TINO Stone are the leading marble supplier worldwide offering a revolutionary lightweight marble perfect for Superyacht interiors. The representatives from TINO Stone would be delighted to meet you over a drink in the sunshine.



CREW & CAPTAIN LUNCHES

12:00 - 14:00 WEDNESDAY 26th SEPTEMBER

LUNCH: FIESTA TARRAGONA

Partners: Port Tarraco & PTW Shipyard,
Melita Marine Group



Marina Port Tarraco and PTW Shipyard-Melita Marine Group host the opening lunch of the Monaco Yacht Show. Guests are invited to join them at La Rascasse at 12.00 on Wednesday 26th September for a Spanish pica pica style lunch and drinks on the garden terrace. Discover what Tarragona, in Spain, has to offer thanks to the services from Marina Port Tarraco and PTW Shipyard-Melita Marine group.

12:00 - 14:00 THURSDAY 27th SEPTEMBER

LUNCH: BACK TO THE ISLANDS

Partner: The Islander



The Islander and ACREW look forward to welcoming you to a fun, finger food lunch. All crew members are welcome to come and join us at La Rascasse from 12.00 on Thursday 27th September to celebrate the 21st birthday of everyone's favourite "Islander Magazine"!

12:00 - 14:00 FRIDAY 28th SEPTEMBER

LUNCH: GUIDE ME TO LUNCH

Partner: Superyacht Service Guide



The Superyacht Services Guide are teaming up with ACREW to host a lunch for Captains, Senior crew & 'Recommended Services'. Come and join us from 12.00 until 14.00 on 28th September at La Rascasse, to meet some of the team, explore new editions of the regional Guides & enjoy some networking & socialising with drinks & pica pica style food for guests.

SEMINARS

11:00 - 12:30 WEDNESDAY 26th SEPTEMBER

ROUND TABLE: THE STATE OF CONNECTIVITY IN 2018 AND THE INCREASING THREAT OF CYBER ATTACK

Partner: Immarsat

Come and join us to find out how captains and ETOs are really using satellite connectivity in 2018 and discuss how, despite the advance of digitalisation, cyber resilience amongst superyachts is still seen to be in its infancy with only basic firewalls preventing a harmful cyber-attack.

Our recent Connectivity survey conducted by the Superyacht Group highlighted that on-board firewalls were the first and only line of defence for 36% of respondents with only 23% of captains and crew saying that the cyber resilience of the vessels was in the hands of experts - either the owners' security team or third-party cyber partners. Would you agree?

This will be an interactive session giving you the opportunity to provide your input and discuss the findings from the ground-breaking and thought-leading connectivity report amongst your peers.

All attending Captains and ETOs will be offered a complimentary day pass in to Monaco Yacht Show.

14:00 - 16:00 WEDNESDAY 26th SEPTEMBER

SEMINAR: WOMEN IN LEADERSHIP

Partner: The Crew Academy, ACREW

A pivotal seminar led by successful and influential women to discuss the future of equality in yachting. Representing the first steps towards the bigger conversations needed, it is hoped attendees can become key drivers towards a shared understanding of the issues discussed. Findings will be shared throughout the industry for all to consider.

The session will be divided into two parts, firstly a panel discussion investigating the key considerations the yachting industry needs to address. Secondly, delegates will break out in to groups to unpick specific issues and share advice and insights. Fundamentally, the discussions will be both positive and solution focused, leveraging and learning from the experience of the women in the room. It will be a women only space, designed to unite, inspire and empower towards a shared vision for equality in yachting.

SEMINARS

14:00 - 16:30 THURSDAY 27th SEPTEMBER

**CARIBBEAN WINTER SEASON 2018/2019!
SPOTLIGHT FOCUS ON ST. MAARTEN AND US VIRGIN ISLANDS**

Partners: IGY Marinas, YCPDP

Seminar

Firsthand accounts from Marinas, Business Owners and Captains on the revival of St. Maarten, US Virgin Islands and wider region.

Part 1

What can Superyachts expect from St. Maarten this season?
Latest onsite fact-based information on marinas, provisioning, airports, itineraries, tours, activities and key infrastructure details.

Part 2

What's new? - latest Caribbean Superyacht cruising itineraries for 2018/2019?

Our panelists share some specific itinerary options for Superyachts visiting the Caribbean region this season: USVIs, BVIs, St. Lucia, Panama and Costa Rica.

10:00 - 12:00 FRIDAY 28th SEPTEMBER

DOES GREEN SUPERYACHT TECHNOLOGY MAKE SENSE TO OWNERS?

Partner: DNV GL

Facilitators: Gerd-Michael Würsig & Sondre Henningsgård

The shipping industry is under increasing pressure to act upon the Paris Agreement and reduce greenhouse gas (GHG) emissions. The substantial emission reductions which must be achieved over the next decades are expected to drive technology development and, in particular, the introduction of low carbon fuels. Furthermore, authorities are increasingly paying attention to the consequences of hazardous NOX, SOX and particle emissions at

the local level. Reducing emissions to air and introducing new propulsion technologies are key challenges for the worldwide transport sector, including superyachts. The world's future fleet will have to rely on a broader range of fuels, propulsion solutions and energy efficiency measures.

DNV GL hosts a panel of specialists including industry experts, captains and local authorities to answer the big question: "Will superyacht owners have to find greener ways to fuel their yachts? Will they want to?". A must visit seminar during Monaco Yacht Show 2018.

14:00 - 16:30 FRIDAY 28th SEPTEMBER

THE FUTURE OF SUPERYACHT MEDITERRANEAN MARINAS!

Partner: IGY Marinas

Spotlight focus on superyacht marina destinations and global infrastructure developments

Part 1

Amazing Porto Cervo Marina! Sardinia, Italy

Latest information on this amazing superyacht marina and world leading yachting destination

Part 2

A New Superyacht Marina! – IGY Sete Marina, France

Sete, France joins the Mediterranean as the latest superyacht marina destination in the region. Our panel shares specific information on the marina and the strategic benefits to superyachts of berthing in this new location.

CREW DEMONSTRATIONS

Everyday during Lounge opening hours

PINPOINT WORKS

Created by yacht crew tired of the inefficiency of endless spreadsheets and emails, Pinpoint Works uses new technology to manage works onboard. Using web and mobile apps, users populate their worklists using a location pin on the yacht's unique GA (general arrangement). The worklist can be shared with other users, such as crew, management, contractors, and shipyards, to track works in real-time. Currently it's used on yachts ranging from 20 to 170

meters for new builds, refits, warranty periods and ongoing maintenance.

The Pinpoint Works team will be giving demos and signing up new clients for a 15-day free trial during MYS. Stop by to see the app live and have your questions answered by the creators, James and Leslie. We look forward to seeing you there!



AKUMENDO

Explore all that Akumendo's Yachting Application has to offer by watching a live demonstration showcasing a steward call system, Guest info booklet, Radios and live weather forecasts. Learn to use the GUI (General User Interface) engine that connects all your onboard systems used for automation

control, TV, Media player, Telecom, Automation, CCTV. A Guest user option is available ensuring your guests the latest electronic developments for their stay.



CHANNEL 28 Ltd

Foremost specialists in digital crew communications and systems integration for yachts.

- Latest Morse buttons with Apple App/Watch Integration
- New radio handsets
- Latest noise cancelling headsets for Engine room use

channel 28 ltd

CREW CONSULTATIONS

Sharing expert advice on a range of superyacht topics, have your questions answered and issues clarified. All are free, confidential and without obligation!

PERSONAL FINANCE CONSULTATIONS

By United Advisers Marine



- Ask any questions you have regarding your personal finances to an industry expert
- Get in control of your finances for your career in yachting and beyond
- Leave with a complementary documented financial plan in place

LEARN MORE ABOUT ARTIST BOOKINGS FOR ONBOARD ENTERTAINMENT

By Majestic | Superyacht Artist Booking



- Discuss possible artists and itineraries and the real costs and processes involved
- Gain clarity and confidence with the artist booking process
- Empower yourself to make realistic budgetary decisions when planning events onboard to impress your guests

CAREER CONSULTATIONS

By PYA



- Have all your questions answered on qualifications, career and training
- Join the PYA at a reduced rate and start your Crew Workbook
- Discuss any changes in the industry and understand how they will affect you directly

CREW CONSULTATIONS

NAUTILUS INTERNATIONAL SURGERY

By Nautilus International



- Help and advice with Sea Service Verification
- Find out how Nautilus can help you throughout your career
- Discover the unrivaled benefits of Nautilus membership

PERSONAL FINANCE CONSULTATIONS

By Neill Gregson - UK passport holders



- Ask any questions you have regarding your personal finances to an industry expert
- Get in control of your finances for your career in yachting and beyond
- Leave with a complementary documented financial plan in place

VIDEO INTERVIEWING

By Monjin



- Learn about the new trends in video interviewing
- Get personal advice from a captain and chief stew on your application skills
- Get help in creating the perfect video CV

PERSONAL SUNGLASSES CONSULTATION

By Crew Eyewear



- Try out the collection and get your questions answered on fashion, frame comfort, lens clarity and eye safety and protection.

LEARN MORE ABOUT YOUR INSURANCE COVERAGE

by Boris Maricevic EIS-European Insurances & Services



- Ask questions about your hull and health care insurance
- Get to know what type insurance packages you can be offered by EIS
- Learn more about the all risk cover hull insurance

BUSINESS DIRECTORY



**CONTACT: Malou Bense - m.bense@admarel.nl
www.admarel.nl**

Your center of excellence for advanced marine electronics. The mission of Admarel is to design, supply and maintain the electronics systems that keep superyachts safe, secure and connected to the wider world. These include systems delivering security, lighting control, IT, navigation, communications and audio-visual entertainment of all types. New builds or refits, their skilled and experienced engineers deliver advanced, fit for purpose systems that are effective, proven and flexible.



**CONTACT: Michael Yorston - michael@aeremarinegroup.com
www.aeremarinegroup.com**

AERÉ Marine Group is comprised of 3 product divisions serving private, commercial and military vessels world-wide. AERÉ Docking Solutions manufactures over 40 sizes and types of AERÉ Inflatable Fenders and Docks and Fenda-Sox marine covers. Custom sizes available in all products. AERÉ Fire Solutions represents the FireAde line of "green" firefighting products. AERÉ Marina Solutions provides marina-mounted fender products to the marina management industry. AERÉ Marine Group supports a network of professional dealers around the world.



**CONTACT: Christiana Cairns - admin@ayss.org
www.ayss.org**

AYSS is the only worldwide network of the world's very best superyacht agents and support service providers approved by Superyacht Captains. Their extensive experience and expert local knowledge ensures you will receive high quality shore support, port facilities and concierge services for your vessel, crew and owner.



**CONTACT: Adrian Hicks - adrian@channel28.co.uk
<http://www.channel28.co.uk/>**

Channel 28 boasts a variety of products specifically developed for the marine industry, and in particular the superyacht industry, including its flagship product C-Comm. Now installed and in operation on an ever growing number of yachts worldwide, C-Comm's proven technology, security features and custom solutions have made it a true success. With all available solutions tailored to yacht, crew and owner specific needs, their range of services and products available for the superyacht industry continues to expand and grow in line with industry and on board technology requirements. Across other industries, Channel 28 is involved in a number of system solutions for a variety of commercial customers.



**CONTACT: Aeneas Hollins - aeneas_hollins@christopheharbour.com
www.christopheharbour.com**

Set across 2,500 acres of natural bays, bluffs and beaches on St Kitts, Christophe Harbour is the Eastern Caribbean's ultimate homeport. This dynamic community features sophisticated residences, a beachside pavilion and a state-of-the-art superyacht marina at its heart. With 24 alongside berths for superyachts up to 65m Christophe Harbour is a refreshing alternative.



**CONTACT: Leila Nafa - leila@creweyewear.com
www.creweyewear.com**

Crew Eyewear specialise in sunglasses specifically for extreme conditions on the open water and in the mountains. Brands such as Dirty Dog, Filtrate Eyewear and Finlay & Co are designed to meet crew needs, even made with wool so they float! Crew Eyewear can also customize your sunglasses by adding your yacht, initials or company logo to the arms or even the lense.



**CONTACT: Mark Kruidenier - mark.kruidenier@dnvgl.com
www.dnvgl.com**

DNV GL is the world's leading classification society and a recognized advisor for the maritime industry. We enhance safety, quality, energy efficiency and environmental performance of the global shipping industry – across all vessel types and offshore structures. We invest heavily in research and development to find solutions, together with the industry, that address strategic, operational or regulatory challenges.



**CONTACT: Stuart Ambrose - stuart.ambrose@ebury.com
www.ebury.com**

Ebury is a FinTech company headquartered in London with offices across Europe. We help SMEs' international grow by providing expertise and financial solutions, through our international payments in 140+ currencies, risk management strategies, business lending and cash management solutions. We use technology to enable businesses to grow across borders and trade where and in which currencies they need, all securely and efficiently. These services can be accessed online or through connectivity with Ebury's API.



**CONTACT: Boris Maricevic - bm@eis-insurance.com
www.eis-insurance.com**

EIS European Insurance & Services – Special insurance for special customers P&I, hull and machinery coverage, healthcare insurance and more. Our main principals are individual approach and high standard of service quality, comfort and privacy. We propose best possible option of insurance coverage and undertake all necessary actions in losses settlement process. Customer service is based on individual approach. It is not as important for us to follow strictly the insurance product frames as to provide for the wishes and requirements of the separate customer - Your ones! EIS European Insurance & Services have got unified high standard of customer service worldwide – from Cuba to Thailand. Flexible approach to each of you ensures qualitative insurance coverage and continuous cooperation. This is proved by more than 25 000 yacht owners satisfied with the quality of our work.



**CONTACT: Guillermo García - press@evolutionagents.com
www.evolutionagents.com**

Evolution Yacht Agents is a registered yacht agent offering a comprehensive and bespoke service to superyachts in all major Spanish ports. They provide an in-depth knowledge of the local superyacht market as well as the Spanish navigational and customs regulations. The Evolution team offers you the optimum experience in the fields of Concierge, Provisioning, Customs, Deck & Engineering, Spares, Interior, Logistics and Fuel. Their extensive network of contacts, great expertise and wide range in-house resources make them the number one yacht agent to choose when entering Spanish waters.



**CONTACT: Fergus Poole - fergus.poole@gac.com
www.gac.com**

Through a single 24/7 contact drawing on the strength, resources and expertise of GAC's global network in all key yachting locations, we deliver a uniquely customisable package of shipping, logistics and concierge services from bunker fuels trading to training, and spare parts to spa treatments. Trust GAC to help ensure smooth sailing for you and your VIP passengers and when you set off again, rest easy in the knowledge that you'll receive one invoice covering everything, minimising admin and freeing you to concentrate on your job.



**CONTACT: Emile van der Starre - est@hmlifts.com
www.hollandmarinelifts.com**

As designer and producer of custom lift solutions for the superyacht industry, Holland Marine Lifts (HML) is known for unique, creative lift solutions with an unparalleled, high level of quality. In order to make sure our lifts continue to operate smoothly and safely, we advise regular service and maintenance. HML provides this service worldwide for our own HML lifts but we also have the expertise and experience to provide our special care to lifts of other brands.



**CONTACT: Eric van Dijk - eric.van.dijk@heinenhopman.com
www.heinenhopman.com**

As a pioneer in the design, production, engineering and installation of HVAC systems, we provide tailor-made solutions for chillers, air-conditioning, mechanical ventilation, heating and provision cooling. ENERGY SAVING, EMISSION REDUCTIONS, COMFORT and SAFETY are the key factors behind a raft of innovations introduced by Heinen & Hopman.



**CONTACT: Shawn O'Brien - shawn.obrien@flyissgmt.com
www.flygmt.com/yachting**

ISS GMT is a travel agency dedicated to the maritime industry and is open 24/7/365. With marine contracts designed to provide competitive one way flexible airfares and with full access to a wide variety of published airfares, ISS GMT will present you the best routes at the best price.



**CONTACT: Kenny Jones - jones@igymarinas.com
www.igymarinas.com**

IGY's network of properties is setting new standards for service and quality in nautical tourism throughout the world. The company offers an unprecedented collection of marinas in the Caribbean and Americas, all catering to a variety of vessel types including sportfishers, cruisers, sailing, and motor yachts, as well as being exclusive home ports for some of the world's largest megayachts. All IGY destinations are known for the highest levels of management and service. IGY's Marina Management Services Division offers a complete portfolio of management and training solutions for any marina owner's needs, from operations and service to branding and marketing, accounting, insurance, development, design and engineering, with in-house professionals to assist clients.



**CONTACT: Izzi Birchall - i.birchall@saltwater-stone.com
www.inmarsat.com**

Inmarsat plc is the market leader in the provision of mobile satellite services, with the largest portfolio of global satellite communications solutions and value-added services on the market. The company owns a fleet of 13 satellites using a range of equipment, including global handheld satellite phones and broadband internet devices, as well as specialist terminals and antennas fitted to ships, aircraft and road vehicles. Inmarsat provides the most reliable and widely available communication systems for the maritime industry.



**CONTACT: Norina Edelman - nedelman@imm-yachting.com
www.imm-yachting.com**

Premier yacht refit and repair company bringing European-standard repairs to the Caribbean, with its bases in Guadeloupe and St. Maarten. Able to complete the highest-quality technical repairs for even the largest yachts. IMM started in Europe, and was responsible for some of the largest scale refit projects on yachts 100+ meters. That same expertise is now available in the Caribbean, for any size requests, emergencies or planned maintenance. With its sister company, FKG, located in St. Maarten, IMM brings significant technical solutions in all domains.



**CONTACT: Gary Ward - gary.ward@jotun.com
www.jotun.com**

Jotun is one of the world's leading paint manufacturers, recognized as the leading supplier of antifoulings. The Jotun group has 63 companies, 37 production facilities on all continents, represented in more than 100 countries with over 9800 employees. Jotun has a specialist yachting product range: antifoulings, primers, fillers, topcoats and varnishes, especially designed for the superyacht industry. Products that have been proven in every sea and ocean, fully supported by an unrivalled standard of technical service and global supply network.



**CONTACT: Andrew Bush - abush@kvh.com
www.kvh.com**

KVH is the preferred brand of global communications and entertainment solutions for the world's most sophisticated superyachts. We are the only VSAT provider in the industry that manufactures and supports our own hardware, network, airtime, and licensed content, thereby enabling a seamless, one-stop solution for onboard connectivity, news, entertainment, and more. Our white glove concierge service is available 24/7/365 supported by our vast certified support network of field service engineers around the globe. Be certain to enjoy perfect connectivity for a perfect experience. Bring the best onboard with KVH.



**CONTACT: Lu Kenhard - lu@liquidyachtwear.com
www.liquidyachtwear.com**

Liquid Yacht Wear specializes in updated, fashion-forward and functional yacht crew uniform. Having catered to the yachting industry for over 20 years, Liquid has created its own brand of uniform to meet the needs of today's crew. Our mission is to help create unique and practical uniforms that are distinctive to each yacht's character; incorporating both Liquid's own uniform and other major brands.



**CONTACT: Robert Winnemüller - info@majesticbookings.com
www.majesticbookings.com**

Booking artists for your events on board can be a daunting task. choosing the right artist for your event is crucial followed by all the little details that goes into booking artists on board. When you are not sure or not familiar with the process artist bookings on board can become a major headache. Majestic superyacht artist bookings is the turn key solution for booking artists on board. with more than 800 bookings per year we turn your event from good into an unforgettable guest experience.



**CONTACT: Vilma Nunez - v.nunez@marinacasadecampo.com.do
www.marinacasadecampo.com**

Marina Casa de Campo is an independent marina fully equipped with modern amenities; La Marina's area expands over more than 90,000m² and holds 350 slips ranging from 30 to 250ft. Facilities include two fuel stations, a travel lift for vessels up to 120 tons, four golf courses, 60 boutique shops, restaurants, heliport and onsite customs and immigration services.



**CONTACT: Rachael Ogorzalek - rachael.ogorzalek@medaire.com
www.medaire.com**

When unexpected health and safety incidents occur, you need to be best prepared to care for your crew and passengers whatever may happen. MedAire's fully integrated safety solution combines our 24/7 expert medical and security assistance, medical kits & lifesaving equipment and crew medical training to put the right medical and travel safety resources in your hands.



**CONTACT: Julian Clemens - jc@meridian4g.com
www.meridian4g.com**

Used by more than 150 superyachts such as Eclipse, Dilbar, Radiant, Andromeda, Nirvana, Musashi and many more, Meridian 4G provides proprietary 4G solutions built to accommodate specifics of constantly moving superyachts, accommodating roaming and unlimited SIM data in the Med.



**CONTACT: Avnish Dhall - avinish@monjin.com
www.monjin.com**

Monjin simplifies the way talented candidates and pioneering employers meet and engage through online video interviews. Monjin Video interviewing platform combines digital media and latest technology where in talented crew members and discerning employers engage through online video interviews...Anytime, Anywhere. If you're looking to re-engineer and digitize your recruitment process with a focus on- widening your recruitment funnel, improving quality of crew, speeding-up your overall recruitment process then Monjin's Video interviewing is the next best logical step.



CONTACT: Danny McGowan - dmcgowan@nautilusint.org
www.nautilusint.org

Nautilus International is a trade union and professional organisation representing more than 22,000 maritime professionals in the UK, Netherlands and Switzerland. As a modern, progressive union and professional body, they also seek to influence national, European and global policy, to inform the public about the industry and to ensure that the highest possible safety standards.



CONTACT: Neil Gregson - neill.gregson@sjpp.co.uk
www.sjpp.co.uk/neillgregson

Neill Gregson is an Associate Partner of St. James's Place Wealth Management. Due to strong investment performance and outstanding client service, the business is growing every year. St. James's Place utilises 54 of some of the best fund managers in the world.



CONTACT: Andrew Azzopardi - andrew@no12wines.com
www.no12wines.com

No 12 pride themselves on being one of the premiere yacht provisioning companies in the Mediterranean. Their carefully crafted selection of products caters to the unique needs of the yachting industry as well as its sophisticated tastes. Speed and reliability of service are their specialities.



CONTACT: Mireia Pérez - marketing@porttarraco.com
www.porttarraco.com

Marina port tarraco is a deep-water marina designed to provide superyachts with the highest quality services and offers 64 berths up to 160 meters. The marina provides absolute privacy and security protocols to ensure a warm welcome and personalized assistance to all vessels and also has everything that superyachts owners, captains and crews require; a vast range of berthing facilities including 24hr security and cctv surveillance, isps code complaint, shore power connections up to 1,600 amps at 400 v and 6,600 v / 2,000 va electrical connection to giga yachts, waste pickup marpol certificate, fresh water, internet and satellite tv, berthing assistance on arrival and departure and exclusive customer service to ensure a comfortable stay.



CONTACT: Laura González - lgonzalez@ptwshipyard.com
www.ptwshipyard.com

ptw Shipyard is located in one of the original facilities of Astilleros Tarragona. The shipyard was originally comprised of one building, a space for shipbuilding and a slipway for large vessels. Since 1918, Astilleros Tarragona has carried out its work in the city's port, gradually gaining ground over Unión Naval de Levante. The Valencian shipyard stopped working in 1950, clearing the path for competitors like Astilleros Tarragona. Since its founding, ptw Shipyard has quickly become a trusted leader in the yacht and superyacht market, thanks to the constant efforts of the entire team and the will to keep improving day after day.



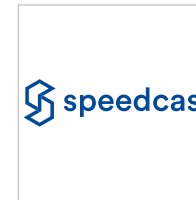
CONTACT: Pilar León - pleon@puertojosebanus.es
www.puerto-banus.com

Puerto Banús is the most recognized nautical and tourist enclave in southern Europe, located in the city of Marbella. Since its birth in 1970, Puerto Banús has been dedicated to tourism, sailing and exclusive leisure, having become an international reference point for luxury, sports, shopping and gastronomy, as well as an important economic driver in the region. All these attractions, together with the pleasant climate of the area, seduce every year millions of visitors from all over the world who choose the iconic port of Marbella as their destination to enjoy unique experiences.



CONTACT: Carey Secrett - marketing@pya.org
www.pya.org

The PYA looks after the interests of yacht crew around the world. It is approved by the MCA to verify sea service and also provides accurate and impartial advice on certification, regulation and the rights of crew. It is committed to the highest professional standards in yachting.



CONTACT: Timo Toivanen - timo.toivanen@speedcast.com
www.speedcast.com

Speedcast is the world's most trusted provider of highly reliable, fully managed, end - to - end remote communication and IT solutions. The company utilises an extensive worldwide footprint of local support, infrastructure and coverage to design, integrate, secure and optimise networks tailored to customer needs.



CONTACT: Caroline Blatter - caroline@superyachtpublications.com
www.superyachtservicesguide.com

We publish six regional Superyacht Services Guides, with detailed information on everything: from mechanical engineers in Palma, to the best massage therapist in Antibes, a crew training facility in St Maarten, a safe superyacht marina in Panama, a Refit Yard on the West of the USA, an excellent yacht services agent in Chile or Fiji, even a crew get-away treat in St Barths! Over 10,000 Services & Destinations are listed on our website in the online Directory, with a comprehensive search engine so you can find exactly what you are looking, quickly!



CONTACT: Andrew Roch - andrew@thecrewacademy.com
www.thecrewacademy.com

The Crew Academy is the leading interior training provider in Europe for on board training, residential service training, class based M&L, Purser and Specialist Training for the super yacht industry. Consisting of a team of 14 professional trainers, assistants and administration staff; we are the only fully residential school specialising in live in courses. This includes our new 5 star pure service course which includes some exciting valet and housekeeping, mixology, barista, cigar, caviar and wine content. Our M&L course, Purser course and Barista course. All of our courses are GUEST certified.



**CONTACT: Simon Relph - simon@theislander.net
www.theislander.net**

As the only English language yachting magazine published monthly in the Mediterranean region, The Islander has a growing readership and a wide distribution network. Based in Palma it is well placed to source great content for its readership of crew and industry professionals in the Western Mediterranean including Antibes, Barcelona and Ibiza. With contributions from leading experts in diverse fields from marine ecology to crew welfare, every edition has something for everyone involved with the Superyacht industry.



**CONTACT: Matthew Tillman - mt@tillmandomotics.com
www.tillmandomotics.com**

Tillman Domotics is a boutique automation design and installation company dedicated to forming lasting relationships with our clients. Working in harmony with top-end designers and naval architects, we discretely work under the radar to ensure that every installation suits the client's needs. We are greatly renowned and respected in the integration industry for our innovation, collaboration and confidentiality. For this reason, we do not feel the need to enter awards as your satisfaction is enough. Our services are completely customisable, and you are at the centre of whatever we do. Right from the initial meetings to the detailed design to the expert installation and diligent after-care service, Tillman Domotics is with you every step of the way.



**CONTACT: Oliver Maher - oliver.maher@unitedadvisersgroup.com
www.unitedadvisersgroup.com**

UAM cross borders to offer dynamic wealth management services to clients around the world. They provide a wide range of tailored wealth management services to individuals and businesses. Whether you're a captain, an engineer, or crew, UAM help you understand the financial benefits and planning strategies available to you while you 'live the dream'.



**CONTACT: Sharrita Mills - smills@mmcnv.com
www.pdpmarina.com**

Yacht Club Port de Plaisance's popularity among captains is attributed to its reputation for superior customer service, and its full range of modern marina facilities. It also enjoys proximity to quality technical services for yacht maintenance, repair, and refit that have established Sint Maarten as one of the Caribbean region's premiere service centers.



**CONTACT: Berkan Ceylan - berkan@zoomyachting.com
www.zoomyachting.com**

ZoomYachting is a destination management company for superyachts in Turkey. After fifteen years of service, Zoom has proven itself to be the company to deliver the high end experiences the Superyacht industry demands. They pride themselves on coming to an understanding of the guests' needs in order to design and deliver a Turkish experience of unrivalled quality.



**CONTACT: Linda Johnson - linda@angelsbespokeevents.com
www.angelsbespokeevents.com**



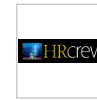
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**CONTACT: Jason Swales - jason@suko.es
suko.es**



Over 170 Crew from more than 80 yachts were nominated for the 17 award Categories

Over 30.000 Page views per week during the Voting Phase

More than 10.000 have voted for the nominees

If you would like to join us for the Crew Awards please email

izzy@acrew.com

Or whatsapp
[+44 7584 149370](tel:+447584149370)



ACREW MEMBERSHIP

ACREW Membership is a cost saving programme catered directly to the needs of a superyacht. It offers critical economical benefits across 4 main cost areas which represent up to 80% of operational expenses. A team of financial analysts used their expertise to analyse the yearly spending of a superyacht, using our database of over 12,000 captains and crew.

They concluded that berthing and refit, training, recruitment and operational running costs to be the main expenditures onboard. Consequently, we designed the ACREW membership programme to combat these costs. We have achieved this by working with various partners to source the best rates and solutions across these key areas.

MAJOR OPERATIONAL EXPENSES

1 BERTHING & REFIT

Berthing is a necessary expense for a superyacht captain. Securing dockage at the height of the season can be a real challenge. High costs are also involved with refits.

2 TRAINING

A successful crew consists of a well-trained and skilled team. Training crew can be costly and therefore may not fully fit in a yacht's budget. Educated crew allow for a more advanced team that cope well under pressure and an enhanced guest experience

3 RUNNING COSTS

The challenge of getting the best deal on every expense at the right terms.

4 RECRUITMENT

Crew turn-around on superyachts has risen in the past decade and therefore so has the time and cost of recruitment.

UPCOMING ACREW EVENTS

EVENTS 2018 - 2019

ASTILLEROS DE MALLORCA

22nd - 23rd NOV 2018

Palma, Mallorca

ANTIGUA CHARTER SHOW

4th - 10th DEC 2018

Falmouth Harbour, Antigua

CARIBBEAN CREWFEST

16th - 19th JAN 2019

Christophe Harbour, St. Kitts

SINT MAARTEN RENDEZVOUS

7th - 8th MAR 2019

Yacht Club Port de Plaisance, St. Maarten

PALMA SUPERYACHT SHOW

27th APR - 1st MAY 2019

Palma, Mallorca

MYBA CHARTER SHOW

30th APR - 3rd MAY 2019

Barcelona, Spain